Primewayz
INFOTECH

Connected Precision Engineering Operations

Integrate. Automate. Gain Visibility.
Work Smarter with Your Existing Systems.



Bringing your people, processes and systems together for greater efficiency, accuracy and growth.

From Enquiry to Dispatch — A Connected Workflow

Link your key business systems to reduce manual work, improve accuracy and get real-time visibility across your operations.

01 Enquiry



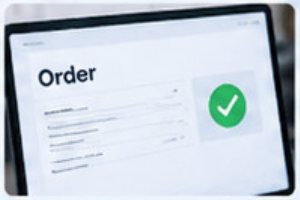
- Capture customer enquiries
- Manage drawings & files
- Track communication

02 Quotation



- Create accurate quotes
- Use historical data
- Improve follow-up

03 Order



- Convert quote to order
- Check stock & capacity
- Reduce data re-entry

04 Production



- Plan & schedule work
- Track job progress
- Identify exceptions early

05 Quality



- Manage inspection data
- Maintain traceability
- Attach quality documents

06 Dispatch



- Prepare delivery
- Update customer status
- Complete documentation

Integrated Business Systems

CRM
Customers & Opportunities

Quoting & Estimating
Drawings, Costs & Approvals

ERP / Production
Orders, Planning & Inventory

Quality Management
Inspection & Compliance

Accounting
Invoicing & Financials

Reporting
Real-time Operational Insights

Key Benefits for Your Business

Less Manual Work
Reduce duplicate data entry and streamline workflows.

Greater Visibility
See real-time status across enquiries, orders and production.

A More Efficient Operation
Identify issues earlier, make faster decisions and support growth.

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From data to smarter decisions with practical AI use cases.

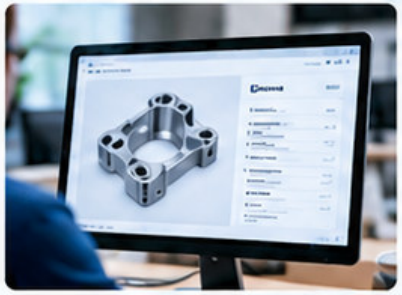
AI Enablement Opportunities

Practical, AI-assisted workflows to strengthen your precision engineering operations.

Proposed AI Enablement Use Cases

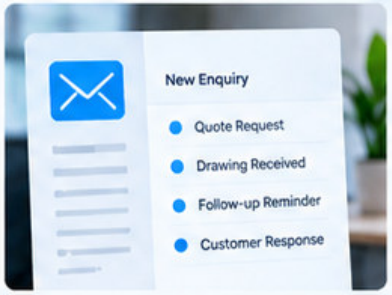
Illustrative opportunities based on typical precision manufacturing scenarios. Each use case can be adapted to your existing systems and processes.

01 AI-assisted Quotation Preparation



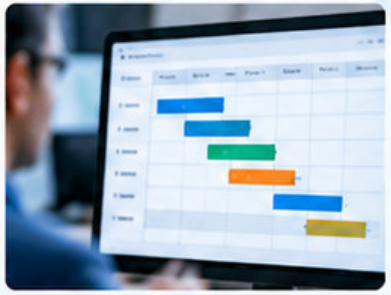
- Extract key data from drawings
- Suggest manufacturing steps
- Estimate cost and lead time with historical data
- Human review and approval

02 Enquiry & Follow-up Automation



- Capture enquiries from multiple channels
- Auto-acknowledge and log in CRM
- Track follow-ups and reminders
- Identify high-potential enquiries

03 Production Planning & Scheduling Support



- Analyse workload and capacity
- Suggest feasible schedules
- Highlight potential delays
- Support better resource utilisation

04 Quality & Traceability Insights



- Consolidate inspection data
- Identify quality trends and risks
- Ensure traceability and compliance
- Simplify documentation

05 Operational Reporting & Decision Support



- Real-time dashboards across key operational areas
- Track enquiries, orders, production and delivery performance
- Identify bottlenecks and opportunities
- Support data-driven decision making

How Primewayz Can Help

1 Discover
Understand your processes, systems and priorities.

2 Design
Identify practical use cases and integration approach.

3 Implement
Integrate, automate and introduce AI-assisted workflows in phases.

4 Support
Test, refine and provide ongoing support.

Potential Outcomes

- Reduced manual work and fewer data re-entries
- Greater visibility across operations
- Faster, more informed decisions and stronger business growth

Let's Explore the Right Opportunities

Discuss how Primewayz can support your precision engineering journey with practical systems integration and AI-enabled workflows.

Start a Conversation